



PSE Strategic Consultants Ltd

PSE Strategic Consultants

Overview

Vision



- To deliver top class Technology and Business solutions to a broad range of clients and customers.
- Utilising our strong collaborative network to enable cost effective and efficient solutions.
- Accessing a knowledge base of experts in their field.

Content

- Vision
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What we do ?

- PSE offer a range of technical and business services
- We operate on a project, retained or Interim basis
- We offer cost effective solutions to SME's, CME's and OEMS
- Our technical expertise resides in the Semiconductor, Electronics and Manufacturing
- Through our Associate Network we offer a broad range of business services and expertise which includes – Six Sigma, Lean, Counterfeit Avoidance, Training, R & D Tax Credits and R & D Funding, Social Media Management, Lead Generation and Marketing

History



PSE Strategic Consultants Ltd

- The founder Jamie Knight had a 25 year career in the electronics industry prior to creating PSE Strategic Consultants
- Holding Senior Executive positions in a series of companies operating in the Hi-Rel electronics market sector
- His career spanned all aspects of business management including Strategy, P & L, Sales, Operations, Engineering, Finance, Projects, Supply Chain and Design
- Leading companies through significant change including, M&A, consolidation, technology transfer, business systems & capital investment
- Managing companies across multiple sites in the UK, US and China

History

- PSE Strategic Consultants was founded in November 2013
- And delivers a range of services that are geared towards adding value to our clients
- These include
 - Strategic Planning
 - Change Management
 - Project Management
 - Business Development
 - Merger & Acquisition
 - Operations
 - Technology Solutions



PSE Strategic Consultants Ltd

Markets & Countries to date...

Markets

- Energy Harvesting
- Aerospace and Defence
- Counterfeit Avoidance
- Semiconductors
- Manufacturing
- Commercial
- Oil and Gas
- Industrial

Countries

- UK
- USA
- India
- Brazil
- Peru
- Israel
- Australia
- Canada

Example Clients



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GrowthAccelerator

www.psestrategicconsultants.com



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Example Client Projects

- Merger & Acquisition – introducing a US client to potential UK and European targets, identifying prospects, initial meetings, due diligence
- Market Overview – 10,000 word report identifying market opportunities
- Obsolescence Advisory Report – 10,000 word report that explains obsolescence management and challenges to a novice organisation
- Counterfeit Avoidance – Business Development for the UK, Europe, India
- Energy Harvesting – Established a global sales network for a South American Start up
- Strategic Planning – Developing and implementing new business strategy for an established UK company
- Six Sigma / Lean – providing training and support to a digital media company

What our clients say.....

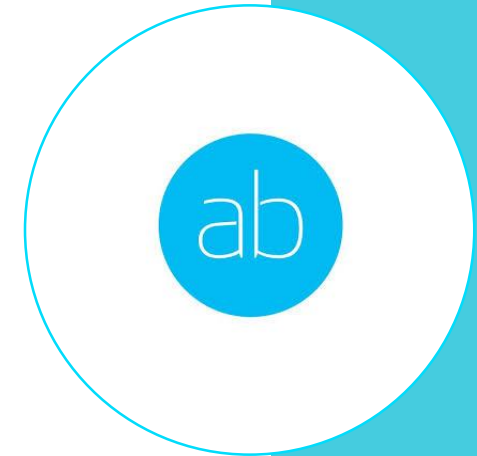
- ***CEO Dr Richard McDermott said - "SignaKey has worked with Jamie for the past year. We found him very knowledgeable and efficient. He has an extensive and impressive contact list and is tech savvy especially with social media. Even though SignaKey is US based, with offices across all four time zones, his work ethic makes him available for extended periods of every day. He communicates very well and has an excellent technical grasp of our products and is outstanding at facilitating meetings with potential customers."***



What our clients say.....



- ***AB Managing Director Katie Macauley said "Asking PSE to review our five-year strategic plan was a critical step in getting our strategy right. PSE's Managing Director, Jamie Knight, quickly identified the issues that mattered. He added real value to our short and long-term business planning process and importantly gave us the confidence to move forward".***



What our clients say.....

- ***Marilia Souto Maoir De Lima CEO said "PSE were very hands on and helped establish a global sales network and our first orders. Jamie showed great dedication to our business and delivered on all the things that he promised. I would recommend Jamie and his company PSE Strategic Consultants without hesitation".***



What our clients say.....

Mike Pisch CFO Vexos

Jamie is a seasoned leadership professional with exceptional operating and technical capabilities. Jamie possesses the rare combination of operational, technical and financial comprehension. During my time working with Jamie, he worked in a challenging business that required a deft touch and strong leadership and continuously demonstrated his business acumen. As a financial professional, I was amazed at Jamie's ability to master complex financial situations and optimize the performance of an organization.

I would work with Jamie in any environment.



What our clients say.....

CEO Peter Care said - " PSE provided an excellent , seamless service and were positive and proactive throughout the duration of the contract"





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Associate Network – Collabor8

- Bringing together expertise across a range of business disciplines to the mutual benefit of the network and our clients.





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Associate Network – Collabor8

Semiconductors & Technology

- Design
- ASICS
- Back End Services
- DFM & DFA
- Obsolescence
- Component Sourcing
- Counterfeit Avoidance
- Solutions
- Supply Chain Management
- Yield Management Software
- Asset Tracking
- RFID
- System Integration



Business Services

- Six Sigma
- Lean
- R & D Tax Credits & Funding
- Internal Communications
- Training
- Coaching
- Smart Conference & Meeting Apps
- Sales Channel Development India
- Project Management
- Social Media
- B2B Lead Generation
- Language for Business
- Business Transformation
- Change Management

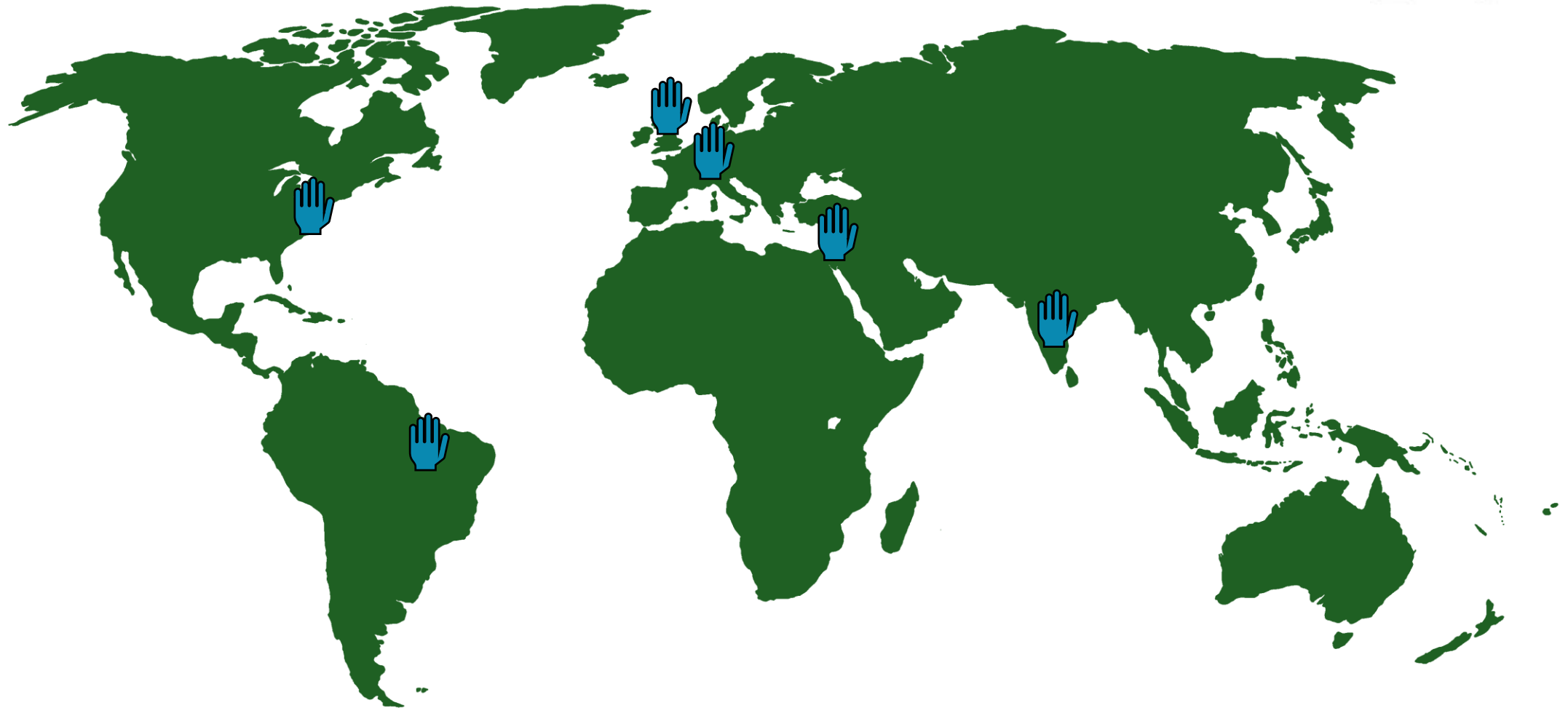
Associate Network



Associate Network Locations



PSE Strategic Consultants Ltd



Summary

- A broad range of services that utilises 25 years of expertise
- An open mind to new opportunities in new markets and new locations
- Leveraging historic contacts and developing new
- Adding value to SME's without breaking the bank

• Memberships



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